



DEIDRE SPENCER

Global Quality Programs

expedia group





Al Capabilities and Benefits

- Let's focus on ...
- Core Capabilities of Al
- Operational Benefits
- Customer Experience Enhancements
- Challenges & Limitations
- Open Discussion



Core Capabilities of Al



Natural Language Processing

NLP enables systems to understand and respond to customer queries in a human-like way, improving communication.

Speech Recognition and Sentiment Analysis

Combined speech recognition and sentiment analysis detect emotions and tone to enhance customer satisfaction insights.

Chatbots and Virtual Assistants

Chatbots handle routine inquiries, reducing workload on human agents and ensuring prompt, accurate responses.

Predictive Analytics

Predictive analytics forecast customer needs based on historical data to personalize services and enhance loyalty.



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Improved Efficiency

Al processes customer inquiries faster than humans, reducing call times and resolving issues quickly.

Cost Reduction

Automation lowers staffing costs and optimizes resource allocation by handling routine tasks.

24/7 Availability

Al provides continuous support without fatigue, ideal for global businesses across time zones.

Consistency in Service

Al delivers uniform responses minimizing human error and maintaining reliable service standards.





Customer Experience Enhancements

Personalized Customer Support

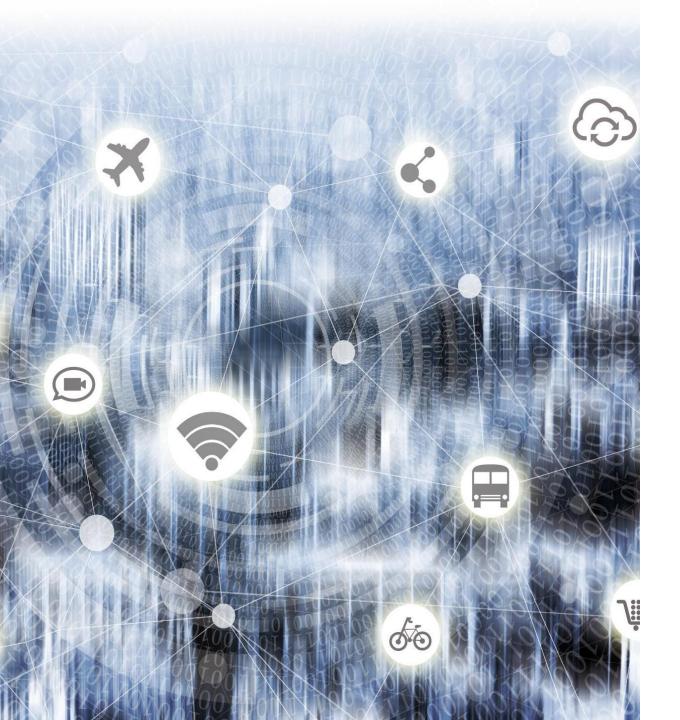
Al tailors responses using customer history and preferences to create a personalized and valued experience.

Omnichannel Support

Al enables seamless interactions across voice, chat, email, and social media platforms for consistent support.

Proactive Engagement

Al anticipates customer needs by analyzing data and initiates interactions to resolve issues early.



Challenges & Limitations

Data Privacy & Compliance

Organizations must ensure AI systems comply with regulations like GDPR and HIPAA to protect customer data and avoid penalties.

Bias in Al Models

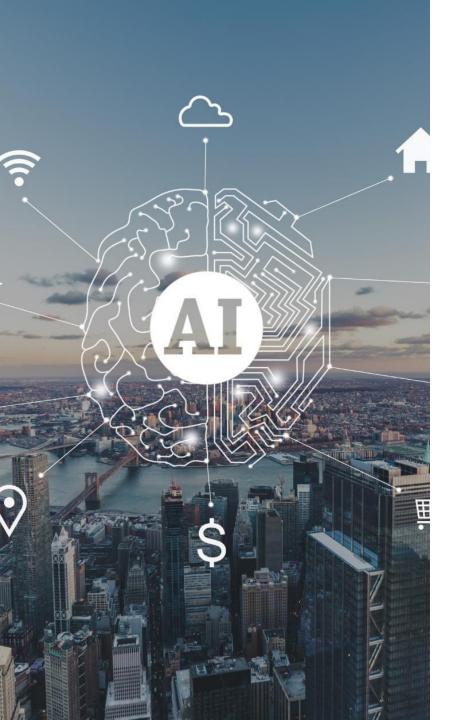
Continuous monitoring is needed to identify and correct biases in AI algorithms to ensure fairness and inclusivity.

Integration Complexity

Integrating AI with legacy systems requires significant technical effort, resources, and infrastructure investment.

Human-Al Collaboration

Balancing AI automation with human empathy is essential for managing complex and sensitive customer interactions.



Open Discussion

- ➤ What AI tools are currently in use in your contact center?
- ➤ Where have you seen the most impact from AI?
- ➤ What are the biggest barriers to further adoption?
- ➤ How can we better prepare agents to work alongside AI?



Thank You!