



Better service starts here

# Modern tools built for real results

Most contact centers already have a platform, but many still struggle with slow changes, limited visibility, and tools that don't fully support their teams. BMP ConneX combines a flexible cloud contact center solution with practical expertise to help you improve service levels, simplify operations, and give your agents the tools they need to perform at their best. The focus isn't just new technology, it's measurable improvement where it matters most.

## 1 Slow or complex change requests

### CHALLENGE

Many contact centers struggle to make even simple adjustments to routing, reporting, or workflows without opening IT tickets or waiting on vendor support. What should be small operational changes become slow, frustrating processes that delay responsiveness and innovation.

### IMPACT

When change moves slowly, service levels suffer. Supervisors can't react quickly to volume shifts. New initiatives stall. Operational agility declines — and over time, the organization loses its ability to adapt to evolving customer expectations.

### SOLUTION

BMP ConneX is built with modular flexibility at its core. Administrators can configure workflows, routing, and reporting without heavy technical dependency, enabling faster adjustments and greater operational control. The result is a contact center that can evolve at the speed of the business.

## 2 Limited reporting and visibility

### CHALLENGE

Leaders often have access to data, but not to insight. Reports may be difficult to customize, slow to generate, or disconnected across channels, making it hard to understand what is truly driving performance outcomes.

### IMPACT

Without clear visibility, leadership decisions become reactive rather than proactive. Performance issues go undiagnosed, coaching opportunities are missed, and improvements rely more on instinct than data.

### SOLUTION

BMP ConneX uses data with benchmarking expertise, giving leaders actionable visibility into performance drivers. Instead of asking "What happened?", organizations can identify trends early and take targeted action that improves measurable outcomes.

## 3 Inconsistent customer experience across channels

### CHALLENGE

As digital channels expand, many organizations struggle to maintain consistency across voice, chat, email, and messaging. Context is lost during transfers, customer history is fragmented, and the experience varies depending on how a customer reaches out.

### IMPACT

Inconsistent experiences lead to longer handle times, repeat contacts, and declining customer satisfaction. Agents spend valuable time re-gathering information, and customers lose confidence in the organization's ability to resolve issues efficiently.

### SOLUTION

BMP ConneX unifies routing and context across channels, ensuring that agents have the information they need regardless of how the interaction began. Customers experience smoother resolutions, and teams operate with greater efficiency and consistency.

## 4 AI initiatives that don't deliver

### CHALLENGE

Many organizations are under pressure to "implement AI" without a clear roadmap or shared understanding of where it fits operationally. As a result, deployments are rushed, adoption is low, and teams remain uncertain about how AI improves their day-to-day performance.

### IMPACT

Unfocused AI initiatives consume budget and create skepticism internally. Instead of driving efficiency, they introduce complexity and confusion — weakening confidence in future innovation efforts.

### SOLUTION

BMP ConneX includes embedded AI capabilities designed to support agents and supervisors in practical, measurable ways. Combined with BenchmarkPortal's training and advisory expertise, organizations deploy AI intentionally, aligning it with operational priorities and performance metrics rather than experimentation.

## 5 Rising cost per contact

### CHALLENGE

Increasing customer expectations, staffing constraints, and operational inefficiencies drive up the cost of every interaction. Even small breakdowns in process, routing, or resolution compound into significant financial pressure over time.

### IMPACT

Higher cost per contact impacts margins, strains workforce planning, and draws executive scrutiny. Without structural improvement, organizations find themselves adding headcount instead of improving efficiency.

### SOLUTION

BMP ConneX helps reduce avoidable contacts, improve first-contact resolution, and automate routine tasks where appropriate. By aligning platform capability with operational performance goals, organizations can improve service levels while controlling cost to serve.

Not just a new platform.  
A better-performing contact center.

BMP  
ConneX